Conversation **Planner**

Interaction Guidelines	Key Principles
Open Describe purpose of the discussion. Identify importance. Clarify Seek and share information about the situation. Seek issues and concerns.	O Esteem
	O Empathy
	O Involvement
	O Share
	O Support
	O Esteem
	 Empathy
	O Involvement
	O Share
	O Support
Develop Seek and discuss ideas. Explore needed resources/support.	O Esteem
	O Empathy
	O Involvement
	O Share
	O Support
Agree Specify actions, including contingency plans. Confirm how to track and measure progress.	O Esteem
	 Empathy
	O Involvement
	O Share
	O Support
Close	O Esteem
Highlight important features of the plan. Confirm confidence and commitment.	 Empathy
Highlight important features of the plan. Confirm confidence and commitment.	C EmpathyC Involvement

