

Coaching Planner

Goal(s): _____

- coaching for success coaching for improvement

Interaction Guidelines	Key Principles
<p>Open Describe purpose of the discussion. Identify importance. How will I describe the opportunity or need for improvement?</p>	<ul style="list-style-type: none"><input type="radio"/> Esteem<input type="radio"/> Empathy<input type="radio"/> Involvement<input type="radio"/> Share<input type="radio"/> Support
<p>Clarify Seek and share information about the situation. Seek issues and concerns. How will I describe the benefits of the opportunity or need for improvement? What questions will I ask to seek issues and concerns, reactions and feelings?</p>	<ul style="list-style-type: none"><input type="radio"/> Esteem<input type="radio"/> Empathy<input type="radio"/> Involvement<input type="radio"/> Share<input type="radio"/> Support
<p>Develop Seek and discuss ideas. Explore needed resources/support. What questions will I ask to challenge current thinking and encourage collaboration? What will I say to build upon the person's ideas? What will I ask about resources and support?</p>	<ul style="list-style-type: none"><input type="radio"/> Esteem<input type="radio"/> Empathy<input type="radio"/> Involvement<input type="radio"/> Share<input type="radio"/> Support

Agree

Specify actions, including contingency plans. Confirm how to track and measure progress. How will I guide the person toward deciding on next steps to meet the goal? How will I prompt ideas for tracking progress and measuring results?

- Esteem
- Empathy
- Involvement
- Share
- Support

Close

Highlight important features of the plan. Confirm confidence and commitment. What will I do to summarize the plan? What questions will I ask to check confidence and ownership? What will I say to energize the person?

- Esteem
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- Share
- Support